Best Mobile Computing Solutions Provider – UK & Best Parcel Tracking System: Mailroom

TSC Business Solutions Ltd is the leading provider of mobile computing, barcode and RFID data capture and label printing systems, as well as track and trace solutions. We caught up with Martin Cameron to find out more.

Drawing on a combined experience of over 50 years in supplying barcode, tracking and auto

ID solutions in retail supply chain, warehousing, distribution, logistics and healthcare, today TSC draws on this to help organizations save money by introducing proven technologies to improve efficiency and reduce costs. Martin explores the firm's service offering in more detail and highlights how this helps its varied client base.

"At TSC, our products and services include warehouse management, asset tracking, WIP tracking and internal mail tracking. We are passionate about giving you real value which is why we are 'first choice' for businesses considering major investment in these technologies. Our customers range from large, well-known house hold names such as the RAF, to small, oneman companies. What links them all is that we provide them with the highest possible standards of service and support which is tailored to meet their needs."

Operating in such a fast paced market, TSC has to work hard to remain at the forefront of the latest developments. Martin shares the techniques that the firm employs to remain ahead in this dynamic market.

"Fundamentally, the Auto ID industry is a well-established and growing market. New

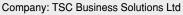
technologies and software development make it an exciting place to be. There will always be a need to track products through manufacturing and distribution and we are there to help. We stay ahead by always contacting our suppliers for the best deals. We are constantly taking feedback from customers and understanding what they need and we rapidly enhance our products to suit. This proactive approach ensures that we always offer truly cutting edge support to our valued clients."

With regards to the future, Martin foresees even greater innovation

for TSC as the firm seeks to further enhance its service offering to continue to meet the needs of its clients in the increasingly digitalised and technology dependant corporate landscape.

"Overall, the future is looking prosperous for TSC. We will work continuously to develop our existing products and services, which will ultimately take us in to the ERP market with a well-rounded and well-founded product set. These developments will offer us many exciting opportunities which we are looking forward to taking advantage of over the years to come."





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